

Kensington Advantage Program

Do you want *fries* with that?

It's an easy "yes" for hungry consumers. But fast food isn't the only place where you can make a killing with bundles. It works in selling attach, too. When you team up with us, you're getting access to a world of leading workplace solutions built to enable professionals to perform at their peak – along with unparalleled perks.

You'll enter a community of partners that together is making security, productivity, and wellness transformations real to modern organizations across the globe.

So don't just sell a device. Sell the fries, too.



Become an Authorized Reseller
www.Kensington.com/Advantage



Invested in Partners

Redeem profitable incentives, generous discounts, marketing funds, and rebates. When you lead with Kensington, we'll invest back in you.



Level Up Your Game

Access streamlined sales tools, demand generation programs, and sales support. We make it easy to automate and wrap up your sales cycle, fast.



Increase Margins

Don't settle for puny margins on a device sale, when you can earn 10x with attach solutions. Earn more when customers achieve their best workspace.



Continuous Growth

Develop your sales, technical, and marketing skills. Our on-demand trainings make onboarding quick, with no barriers to start selling.

Kensington

Contact Us • Advantage@Kensington.com
Partner Portal • www.KensingtonPartner.com



Kensington Rewards Incentives Program

It's a win-win. Partners earn more on all our solutions – enjoy rewards – and choose how they'd like to be compensated, with no hassle.

To qualify, be an authorized reseller in the USA.
Register your team at:

<https://info.kensington.com/rewards>

ProConcierge Sample Program

In need of a sample for your customer? Now they can try before they buy. Your customer explains their needs and we'll configure a solution to send with detailed instructions and a personal sales engineer standing by.

We'll do the heavy lifting so you can fulfill the order. Have your customer register at:

www.kensington.com/proconcierge

Perks, perks, perks!

Strategic Discounts: info.kensington.com/var

End User Discounts: Claim 3% off for government and 5% off for education customers

Bid Desk: bids@kensington.com

TAA Solutions: info.kensington.com/taa

Partner Training: Get started at info.kensington.com/training