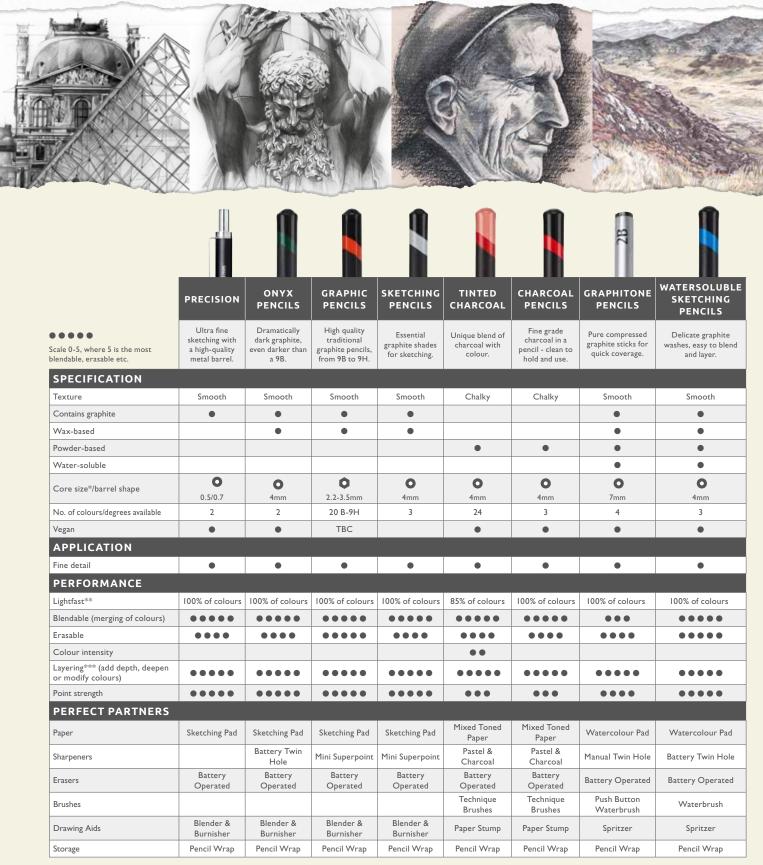


SKETCHING PENCILS



^{*} Core size may vary by up to 10% ** Colours remain the same for 100 years under museum conditions *** Best performance over 12 layers



WATERCOLOUR PENCILS

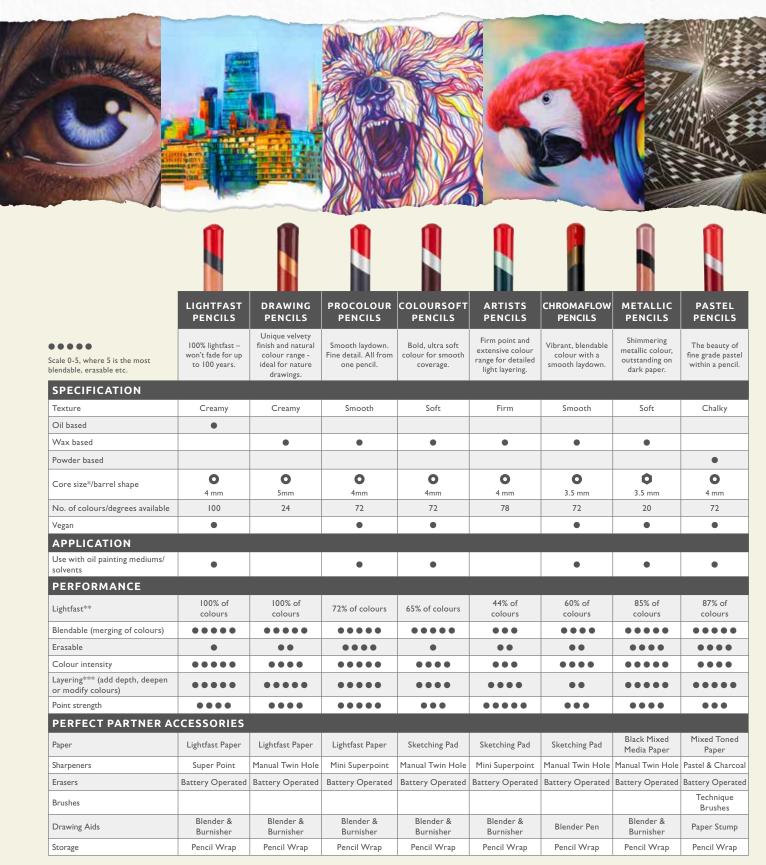


	INKTENSE PENCILS	GRAPHITINT PENCILS	WATERCOLOUR PENCILS	
5cale 0-5, where 5 is the most plendable, erasable etc.	An innovative formulation that acts like ink, delivering intensely vibrant colours that dry permanently and do not wash out, for exceptional layering.	Unique blend of water-soluble graphite with a hint of colour for dramatic tonal work.	The beauty of watercolour within a pencil.	
SPECIFICATION				
Texture	Firm	Smooth	Soft	
Contains graphite		•		
Wax-based	•		•	
Water-soluble	• •		•	
Permanent	Once dry	Once dry		
Core size*/barrel shape	4mm	O 4mm	3.5 mm	
Number of colours/degrees available	100	24	72	
Vegan	•	•	•	
APPLICATION				
Fine detail	•	•	•	
Use on a variety of surfaces (including fabric, ceramic and wood)	•			
PERFORMANCE				
Lightfast**	72% of colours	100% of colours	80% of colours	
Blendable (merging of colours)	•••	•••	•••	
Erasable		• • •	• •	
Colour intensity	••••	•••	•••	
Layering*** (add depth, deepen or modify colours)	••••	•••	•••	
Point strength	•••	•••	•••	
PERFECT PARTNER ACCESSORIES	5			
Paper	Inktense Paper	Watercolour Paper	Inktense Paper	
Sharpeners	Battery Twin Hole	Manual Twin Hole	Manual Twin Hole	
Erasers	Specialist Art Erasers	Battery Operated	Dual Eraser Pack	
Brushes	Push Button Waterbrush	Waterbrush Push Butt		
Drawing Aids	Spritzer	Spritzer	Spritzer	

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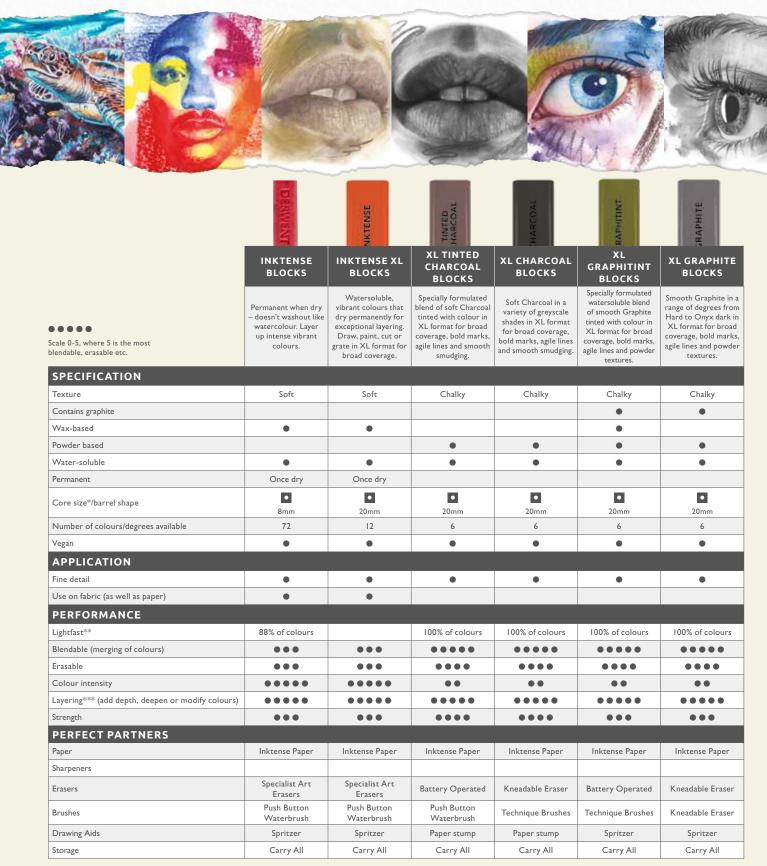
COLOUR PENCILS



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BLOCKS



^{*} Core size may vary by up to 10% ** Colours remain the same for 100 years under museum conditions *** Best performance over 12 layers



PAINT











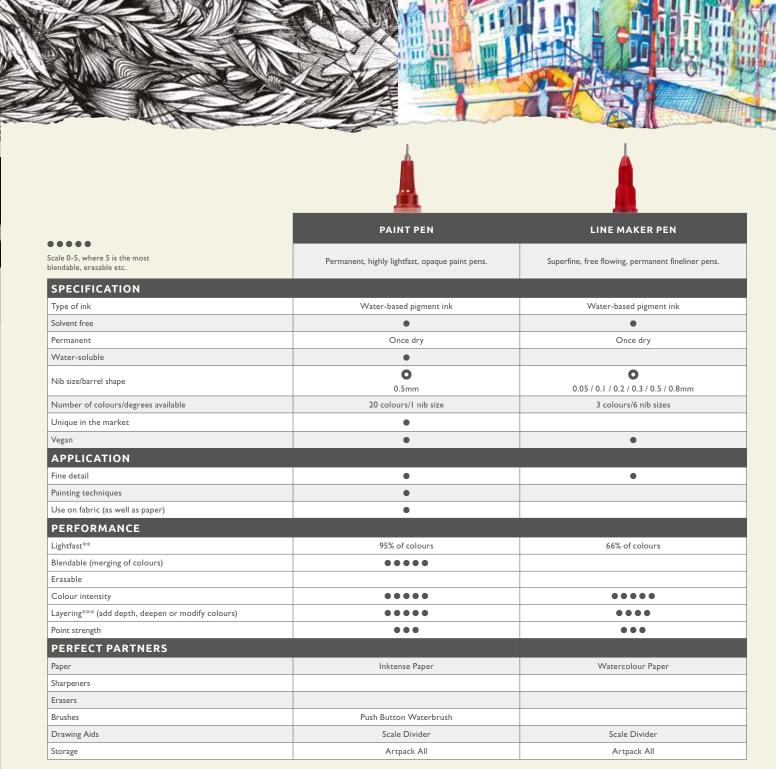


	INKTENSE PAINT	TINTED CHARCOAL PAINT	GRAPHITINT PAINT	METALLIC PAINT	PASTEL PAINT
Scale 0-5, where 5 is the most blendable, erasable etc.	Permanent when dry – doesn't washout like watercolour. Layer up intense vibrant colours,	Water-soluble, unique blend of charcoal with hints of colour.	Unique blend of water-soluble graphite with a hint of colour for dramatic tonal work.	Shimmering metallic coloured paint, outstanding on light and dark paper.	Soft, refreshing coloured paints in pastel shades. Apply as a light wash or layer up for a brighter finish.
SPECIFICATION					
Water-soluble	•	•	•	•	•
Ideal for travel	•	•	•	•	•
Permanent once dry	•				Light wash
No. colours in range	29	12	12	12	12
Vegan	•	•	•	•	•
APPLICATION					
Use on a variety of surfaces (including fabric, ceramic and wood)	•				
PERFORMANCE					
Lightfast**	96% of colours	91% of colours	83% of colours	91% of colours	83% of colours
Blendable	••••	••••	••••	••••	••••
Colour intensity	••••	• •	•••	•••	••••
Layering* (add depth, deepen or modify colours)	••••	•••	•••	•••	••••
PERFECT PARTNER ACCESSORIE	S				
Paper	Inktense Paper	Inktense Paper	Inktense Paper	Black Mixed Media Paper	Inktense Paper
Sharpeners					
Erasers	Specialist Art Erasers	Battery Operated	Battery Operated	Dual Eraser Pack	Dual Eraser Pack
Brushes	Push Button Waterbrush	Push Button Waterbrush	Push Button Waterbrush	Push Button Waterbrush	Push Button Waterbrush
Drawing Aids	Spritzer	Spritzer	Spritzer	Spritzer	Spritzer
Storage	Artpack	Artpack	Artpack	Artpack	Artpack

^{*}Best performance over 12 layers



PENS



^{*} Core size may vary by up to 10% *** Colours remain the same for 100 years under museum conditions **** Best performance over 12 layers



PRODUCT HIERARCHY

Derwent has a long history of innovation and new product development. This comes from a deep understanding of the needs of the artistic community. We aim to stay at the forefront, developing new solutions to every day creative problems as well as improving the way we service and support our customers. No other competitor offers such specialist

breadth across the range of pencils and associated products. This product hierarchy helps consumers understand the ranges according to a product's uniqueness.

Professional range KEY:

Water-soluble Water-soluble

			SKETCHING & DRAWING PENCILS
	TIE	R	GRAPHITE & CHARCOAL
UNIQUE INNOVATION (Best) Products that are unique in the marketplace and only available through Derwent. No competitors have comparative products.	٦	I	Precision Pencil Tinted Charcoal Pencil Graphitone Pencil
HIGH PERFORMANCE (Better) Competitors may have an alternative, but Derwent products have been brought to the market offering higher performance.	DERWENT PROFESSIONAL	2	Onyx Pencil
PREMIUM CORE (Good) Products that have comparative ranges from competitors. The Derwent range offers high quality at a competitive price.	DERW	3	Charcoal Pencil Water-soluble Sketching Pencil Sketching Pencil Graphic Pencil
	ACADEMY	4	Academy Graphite Pencil
EDUCATION, JUNIOR OFFICE AND TRADE SUPPLIES	LAKELAND	5	Lakeland Drawing Pencils
	REXEL	6	Rexel HB office Rexel Blackedge

	COLOUR PENCILS	
WATERSOLUBLE	(HARD) LAYDOWN (SOFT)	SPECIALIST
Graphitint Pencil	Lightfast Pencil	
Inktense Pencil	Drawing Pencil	
	Procolour Pencil	Metallic Pencil
	Coloursoft Pencil	Pastel Pencil
Watercolour Pencil	Artist Pencil Chromaflow Pencil	
Academy Watercolour Pencil	Academy Colour Pencil	Academy Metallic Pencil Academy Pastel Colour Pencil
Lakeland Painting Pencils	Lakeland Colourthin Pencils Lakeland Colouring Pencils Lakeland Jumbo Colouring Pencils	

PRODUCT HIERARCHY

